



## Working with us in 2022 and beyond

### Professional Development Workshops

- Policy and strategy
- Leadership and organisational change
- Good governance
- Communication
- Human resource management
- Programmes and project management
- Monitoring and evaluating projects
- Performance measurement and public finance
- Legal and justice reform

### Virtual Workshops

- Live webinars with Workshop Directors, key experts and practitioners
- Delivered using a web conference software which enables session leaders and participants interact in real time
- Guided study on exercises set by the Workshop Director
- Participants connect in online discussions and social media for group activities
- Personal coaching

### Face to Face Learning

- **Visits** – to practitioners in government, parliament, civil society and the media
- **Practical** – interactive sessions, case studies, problem-solving
- Participants can actively practice and collaborate with guidance from an experienced facilitator
- Network and spend time with peers as well as facilitators

### Tailored Workshops

#### Face to face learning or virtual workshops

Designed to meet your organisational and individual needs  
Delivered at a time convenient to you:

- Value for money for large groups
- Managers implementing a change programme work together and learn together
- Workshop directors, experts and key practitioners – all selected with background and expertise relevant to your organisation



### Consultancy

- Range of consultancy services, particularly for governments and related organisations implementing programmes of reform, democratisation and poverty reduction
- Flexible with expertise in managing large-scale and long-term projects as well as short-term assignments Collaborative approach to develop a shared view of outcomes
- Consultants with expertise in focusing on local needs and priorities and awareness of different political, social and cultural environments
- Effective liaison with other projects and donor organisations to understand the context.

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| <b>PAI PROFESSIONAL DEVELOPMENT WORKSHOPS 2022</b>   | <b>Location</b> | <b>Duration</b> | <b>Start</b> | <b>End</b> | <b>Fees (exc Vat)</b> |
|--|-----------------|-----------------|--------------|------------|-----------------------|
| <b>FEBRUARY</b>  |                 |                 |              |            |                       |
| Public Financial Management  | Dubai           | 1 week          | 21 Feb       | 25 Feb     | £2,425                |
| Corporate Governance and Board Effectiveness   | Dubai           | 1 week          | 21 Feb       | 25 Feb     | £2,425                |
| Better Regulation: Regulating essential services   | London          | 1 week          | 28 Feb       | 04 Mar     | £2,205                |
| <b>MARCH</b>   |                 |                 |              |            |                       |
| How to Assess an Organisation's Effectiveness  | London          | 2 weeks         | 07 Mar       | 18 Mar     | £3,955                |
| Week one: Internal audit and risk management: Effective, accountable and inclusive organisations                         | London          | 1 week          | 07 Mar       | 11 Mar     | £2,295                |
| Week two: Managing the performance of your organisation  | London          | 1 week          | 14 Mar       | 18 Mar     | £2,300                |
| Leading and Managing for Results in the 'New Normal'   | London          | 2 weeks         | 14 Mar       | 25 Mar     | £3,940                |
| Week one: High impact leadership: Creating real value in public services   | London          | 1 week          | 14 Mar       | 18 Mar     | £2,245                |
| Week two: Advanced People Engagement Skills: Getting the best out of your people   | London          | 1 week          | 21 Mar       | 25 Mar     | £2,270                |
| Better Policies, Better Lives: Using behavioural insights to evaluate and improve policy making                          | London          | 1 week          | 21 Mar       | 25 Mar     | £2,310                |
| Monitoring and Evaluation: Learning the lessons  | Dubai           | 1 week          | 21 Mar       | 25 Mar     | £2,425                |
| Practical Project Planning and Control   | Dubai           | 1 week          | 21 Mar       | 25 Mar     | £2,425                |
| Justice, Fairness and the Rule of Law: Improving legal systems and achieving better governance                           | London          | 1 week          | 28 Mar       | 01 Apr     | £2,180                |
| Successful Procurement in the 21 <sup>st</sup> Century   | London          | 2 weeks         | 28 Mar       | 08 Apr     | £3,930                |
| Week one: A practical approach to tendering, selecting suppliers and managing contracts                                  | London          | 1 week          | 28 Mar       | 01 Apr     | £2,185                |
| Week two: Strategic procurement and procurement audit  | London          | 1 week          | 04 Apr       | 08 Apr     | £2,185                |
| <b>APRIL</b>   |                 |                 |              |            |                       |
| Training of Trainers: Developing talent and transferring skills  | London          | 4 days          | 11 Apr       | 14 Apr     | £2,100                |
| Public Financial Management: Aiming for excellence   | London          | 2 weeks         | 19 Apr       | 29 Apr     | £3,775                |
| Week one: Strategic public financial management  | London          | 1 week          | 19 Apr       | 22 Apr     | £2,130                |
| Week two: Developing best practice financial management  | London          | 1 week          | 25 Apr       | 29 Apr     | £2,195                |
| Re-Energising the Public Sector: Motivation, productivity and getting results from leaders, managers and frontline staff | London          | 1 week          | 25 Apr       | 29 Apr     | £2,345                |
| <b>MAY</b>   |                 |                 |              |            |                       |
| Corporate Governance and Board Effectiveness   | London          | 4 days          | 03 May       | 06 May     | £2,125                |
| Making Policy More Effective   | London          | 2 weeks         | 09 May       | 20 May     | £3,995                |
| Week one: Policy analysis and the use of evidence  | London          | 1 week          | 09 May       | 13 May     | £2,340                |
| Week two: Impact assessment and evaluation   | London          | 1 week          | 16 May       | 20 May     | £2,340                |
| The Changing Media Landscape: Key issues for dealing with social media and fake news                                     | London          | 1 week          | 23 May       | 27 May     | £2,210                |
| Fraud and Corruption: Prevention and detection   | Dubai           | 1 week          | 23 May       | 27 May     | £2,425                |
| <b>JUNE</b>  |                 |                 |              |            |                       |
| Providing Public and Private Pensions in a Rapidly Changing World  | London          | 1 week          | 06 Jun       | 10 Jun     | £2,215                |
| Successful Project Delivery  | London          | 2 weeks         | 06 Jun       | 17 Jun     | £3,935                |
| Week one: Practical project planning and control   | London          | 1 week          | 06 Jun       | 10 Jun     | £2,175                |
| Week two: Risk management techniques in action   | London          | 1 week          | 13 Jun       | 17 Jun     | £2,175                |
| Next Generation Human Resources: Transforming people management in the public sector                                     | London          | 1 week          | 13 Jun       | 17 Jun     | £2,200                |
| When Citizens Complain: For Ombudsmen, Commissioners and complaint handling organisations                                | London          | 1 week          | 20 Jun       | 24 Jun     | £2,220                |
| Leaders as Change Agents   | London          | 2 weeks         | 20 Jun       | 01 Jul     | £3,990                |
| Week one: Planning and implementing your change strategy   | London          | 1 week          | 20 Jun       | 24 Jun     | £2,225                |
| Week two: Leading agile and responsive change  | London          | 1 week          | 27 Jun       | 01 Jul     | £2,225                |
| Re-Energising the Public Sector: Motivation productivity and getting results from leaders, managers and frontline staff  | Dubai           | 1 week          | 20 Jun       | 24 Jun     | £2,425                |
| Strategic Procurement and Procurement Audit  | Dubai           | 1 week          | 20 Jun       | 24 Jun     | £2,425                |
| The Judge Over Your Shoulder: Understanding legal issues in decision making  | London          | 1 week          | 27 Jun       | 01 Jul     | £2,290                |
| <b>JULY</b>  |                 |                 |              |            |                       |
| Putting People First: Improving and prioritising customer care   | London          | 1 week          | 04 Jul       | 08 Jul     | £2,280                |
| International Accounting Standards: IPSAS, IFRS and implementation   | London          | 2 weeks         | 04 Jul       | 15 Jul     | £3,970                |
| Week one: Understanding the requirements   | London          | 1 week          | 04 Jul       | 08 Jul     | £2,190                |
| Week two: Towards excellence in practice   | London          | 1 week          | 11 Jul       | 15 Jul     | £2,190                |
| Judicial Administration  | London          | 2 weeks         | 04 Jul       | 15 Jul     | £3,950                |
| Week one: Improving people's experience of the delivery of justice   | London          | 1 week          | 04 Jul       | 08 Jul     | £2,305                |
| Week two: Effective case management: Reducing delays and clearing backlogs   | London          | 1 week          | 11 Jul       | 15 Jul     | £2,305                |
| Emotional Intelligence: A critical element of organisational success   | London          | 1 week          | 18 Jul       | 22 Jul     | £2,315                |
| <b>AUGUST</b>  |                 |                 |              |            |                       |
| Inspiring Leaders and Managers: Unlocking high performance from individuals and teams                                    | Dubai           | 2 weeks         | 01 Aug       | 12 Aug     | £4,275                |
| Week one: Inspiring leadership: Engaging and motivating individuals and teams  | Dubai           | 1 week          | 01 Aug       | 05 Aug     | £2,425                |
| Week two: Results-oriented management: All about people  | Dubai           | 1 week          | 08 Aug       | 12 Aug     | £2,425                |
| Monitoring and Evaluation: Learning the lessons  | London          | 1 week          | 15 Aug       | 19 Aug     | £2,170                |
| Negotiation and Mediation Skills   | London          | 1 week          | 22 Aug       | 26 Aug     | £2,230                |

| <b>PAI PROFESSIONAL DEVELOPMENT WORKSHOPS 2022</b>   | <b>Location</b> | <b>Duration</b> | <b>Start</b> | <b>End</b> | <b>Fees (exc Vat)</b> |
|--|-----------------|-----------------|--------------|------------|-----------------------|
| <b>SEPTEMBER</b>   |                 |                 |              |            |                       |
| Choosing the Right People: Current approaches to recruitment and selection for human resource professionals and Public Service Commissions | London          | 1 week          | 05 Sep       | 09 Sep     | £2,255                |
| From Policy to Legislation   | London          | 1 week          | 05 Sep       | 09 Sep     | £2,330                |
| Legislative Drafting: A workshop on the essentials   | London          | 2 weeks         | 12 Sep       | 23 Sep     | £3,985                |
| Transforming Criminal Justice: Partnership working and multi-agency approaches   | London          | 2 weeks         | 12 Sep       | 23 Sep     | £3,980                |
| Week one: Preventing, investigating and prosecuting crime  | London          | 1 week          | 12 Sep       | 16 Sep     | £2,250                |
| Week two: Resolving cases, redressing miscarriages of justice and reducing reoffending   | London          | 1 week          | 19 Sep       | 23 Sep     | £2,250                |
| Corporate Governance and Board Effectiveness   | London          | 1 week          | 26 Sep       | 30 Sep     | £2,285                |
| Leading and Managing for Results in the 'New Normal'   | London          | 2 weeks         | 26 Sep       | 07 Oct     | £3,940                |
| Week one: High impact leadership: Creating real value in public services   | London          | 1 week          | 26 Sep       | 30 Sep     | £2,245                |
| Week two: Advanced People Engagement Skills: Getting the best out of your people   | London          | 1 week          | 03 Oct       | 07 Oct     | £2,270                |
| <b>OCTOBER</b>   |                 |                 |              |            |                       |
| Managing the Performance of Your Organisation  | Dubai           | 1 week          | 03 Oct       | 07 Oct     | £2,425                |
| Successful Law Reform: Practical issues today  | London          | 1 week          | 03 Oct       | 07 Oct     | £2,335                |
| Putting People First: Practical ways of improving customer service   | Dubai           | 1 week          | 10 Oct       | 14 Oct     | £2,425                |
| Leaders as Change Agents   | London          | 2 weeks         | 10 Oct       | 21 Oct     | £3,990                |
| Week one: Planning and implementing your change strategy   | London          | 1 week          | 10 Oct       | 14 Oct     | £2,225                |
| Week two: Leading agile and responsive change  | London          | 1 week          | 17 Oct       | 21 Oct     | £2,225                |
| Communicating in Unprecedented Times: Lessons for governments  | London          | 1 week          | 10 Oct       | 14 Oct     | £2,240                |
| Parliamentary Administration: Structures and procedures in Westminster   | London          | 1 week          | 17 Oct       | 21 Oct     | £2,325                |
| Successful Procurement in the 21st Century   | London          | 2 weeks         | 24 Oct       | 04 Nov     | £3,930                |
| Week one: A practical approach to tendering, selecting suppliers and managing contracts  | London          | 1 week          | 24 Oct       | 28 Oct     | £2,185                |
| Week two: Strategic procurement, procurement audit and managing the supply chain   | London          | 1 week          | 31 Oct       | 04 Nov     | £2,185                |
| Combating Fraud and Corruption in the Wake of a Global Pandemic  | London          | 2 weeks         | 24 Oct       | 04 Nov     | £3,965                |
| Week one: Prevention and detection   | London          | 1 week          | 24 Oct       | 28 Oct     | £2,160                |
| Week two: Investigation, prosecution and sanctions   | London          | 1 week          | 31 Oct       | 04 Nov     | £2,160                |
| Making Policy More Effective   | Dubai           | 2 weeks         | 31 Oct       | 11 Nov     | £4,275                |
| Week one: Policy analysis and the use of evidence  | Dubai           | 1 week          | 31 Oct       | 04 Nov     | £2,425                |
| Week two: Impact assessment and evaluation   | Dubai           | 1 week          | 07 Nov       | 11 Nov     | £2,425                |
| <b>NOVEMBER</b>  |                 |                 |              |            |                       |
| Gender Matters: Integrating gender into development policy and programming   | London          | 1 week          | 07 Nov       | 11 Nov     | £2,275                |
| Effective Records and Information Management: Practical approaches for sustainable document, records and knowledge systems                 | London          | 2 weeks         | 07 Nov       | 18 Nov     | £3,960                |
| Week one: Tools and techniques to transform your organisation's information assets   | London          | 1 week          | 07 Nov       | 11 Nov     | £2,155                |
| Week two: Protecting your organisation from cybercrime and enhancing your information security   | London          | 1 week          | 14 Nov       | 18 Nov     | £2,155                |
| Translating Strategy into Policies That Work   | London          | 1 week          | 21 Nov       | 25 Nov     | £2,355                |
| Negotiation and Mediation Skills   | Dubai           | 1 week          | 21 Nov       | 25 Nov     | £2,425                |
| Public Financial Management: Aiming for excellence   | London          | 2 weeks         | 21 Nov       | 02 Dec     | £3,975                |
| Week one: Strategic public financial management  | London          | 1 week          | 21 Nov       | 25 Nov     | £2,195                |
| Week two: Developing best practice financial management  | London          | 1 week          | 28 Nov       | 02 Dec     | £2,195                |
| How to Improve an Organisation's Effectiveness   | London          | 2 weeks         | 28 Nov       | 09 Dec     | £3,945                |
| Week one: Managing the performance of your organisation  | London          | 1 week          | 28 Nov       | 02 Dec     | £2,300                |
| Week two: Re-Energising the Public Sector: Motivation, productivity and getting results from leaders, managers and frontline staff         | London          | 1 week          | 05 Dec       | 09 Dec     | £2,345                |
| <b>DECEMBER</b>  |                 |                 |              |            |                       |
| Successful Project Delivery  | London          | 2 weeks         | 05 Dec       | 16 Dec     | £3,935                |
| Week one: Practical project planning and control   | London          | 1 week          | 05 Dec       | 09 Dec     | £2,175                |
| Week two: Risk management techniques in action   | London          | 1 week          | 12 Dec       | 16 Dec     | £2,175                |
| Monitoring and Evaluation: Learning the lessons  | London          | 1 week          | 12 Dec       | 16 Dec     | £2,170                |